Creating an Optimal Health Care Community



Exclusive Specialty Implementation Credits

Effective January 1, 2016, UnitedHealthcare and Business Health Care Group (BHCG) joined forces to lead the evolution of health care cost management by creating accountability for the consumer and provider of health care services.

BHCG has more than 100,000 lives that impact the market. With membership open to large and small employers, both self-funded and fully insured, the BHCG represents a strong unified employer voice in the southeast Wisconsin market. This purchasing power, robust CEO support and collaboration with leading strategic organizations like UnitedHealthcare offers an influential platform at the forefront of efforts to improve the value of health care cost and quality. As BHCG continues its mission to lower health care costs in southeast Wisconsin, collaboration with UnitedHealthcare provides BHCG employers with unique capabilities and resources to measure and improve performance for both consumers and providers of health care.

Enrolling in specialty coverage just got easier. Simply purchase medical coverage with UnitedHealthcare and then add one, two, three or more lines of fully insured, employer-sponsored specialty coverage and see your savings add up with a one-time specialty implementation credit. The credits are based on the final medical enrollment and are applied to the employer's billing statement.

Membership in the BHCG is required prior to enrollment. Eligible groups are between 2-1000 employees.

There are a few rules worth mentioning:

- · Life and Disability are considered one line of coverage
- Implementation credits are available to new and renewing customers when a new line of employer-sponsored specialty coverage is purchased
- Implementation credits are available for groups under 1000 employees in size
- · Coverage must be employer sponsored
- · Specialty lines of coverage must be fully insured

BHCG Implementation Credit

Medical subscribers	1 line of Specialty Coverage	2 lines of Specialty Coverage	3 + lines of Specialty Coverage
	Savings per employee per year (PEPY)		
	\$5	\$ 10	\$ 15
	Illustrative Savings:		
25	\$125	\$250	\$375
50	\$250	\$500	\$750
100	\$500	\$1,000	\$1,500
150	\$750	\$1,500	\$2,250
250	\$1,250	\$2,500	\$3,750
500	\$2,500	\$5,000	\$7,500
1000	\$5,000	\$10,000	\$15,000



